



## **OPUS BANK RANKED #1 DEPOSIT MARKET SHARE FOR COMMUNITY BANKS IN SNOHOMISH COUNTY, WASHINGTON**

### **- Ranked #1 Overall Deposit Market Share in the City of Everett -**

IRVINE, Calif. – November 28, 2011 – Opus Bank announced today that it holds the highest deposit market share of any community bank in Snohomish County, Washington, as well as in the cities of Edmonds, Marysville, and Snohomish, and has the highest deposit market share of any bank in the city of Everett, according to information available from [www.fdic.gov](http://www.fdic.gov). Additionally, Opus Bank holds the highest deposit market share of any community bank in the cities of Issaquah and Sammamish, located in King County, Washington. With total deposits of approximately \$1.4 billion at September 30, 2011, Opus Bank has \$666 million of deposits in Snohomish County, \$56.8 million in the city of Edmonds, \$100.3 million in the city of Issaquah, \$33.5 million in the city of Sammamish, \$56.2 million in the city of Marysville, \$61.0 million in the city of Snohomish, and \$355.6 million in the city of Everett.

Stephen H. Gordon, Chairman and Chief Executive Officer of Opus Bank, stated, “As we grow Opus Bank across the Western region, our success at meeting and exceeding our clients’ expectations is proven by the steady growth of our clients’ deposit balances. Our existing and new clients value the quality and experience of our teams of bankers, breadth and depth of our banking products and services, convenience of our growing number of locations, and our commitment to the communities in which our banking offices and bankers are located.” Gordon added, “Much of our growth has come from those who have become increasingly dissatisfied with the larger banks, those same banks that participated in the devastation of our local economies, who were subsidized with taxpayer dollars and then returned the favor by arrogantly attempting to charge unnecessary junk fees.” Gordon concluded, “Opus Bank values its clients, welcomes its newest clients, and looks forward to developing expanded client relationships throughout the Seattle Metropolitan region. We believe that strong, well-capitalized banks can and should initiate positive change in their communities and improve their local economies. Opus Bank is focused on taking the lead on this effort in the communities we serve up and down the West Coast.”

### **About Opus Bank**

Opus Bank, headquartered in Irvine, CA, is an FDIC insured California-chartered commercial bank with \$1.9 billion of total assets, \$1.1 billion of total loans, and \$1.4 billion in total deposits, as of September 30, 2011, before the impact of the acquisition of RMG Capital Corporation and Fullerton Community Bank (“Fullerton”) that closed on October 31, 2011. At September 30, 2011, Fullerton reported \$636.3 million of total assets, \$475.9 million of total loans, and \$473.8 million in total deposits. Opus Bank provides high value, relationship-based banking products and exceptional service to its clients comprised of small and mid-sized commercial businesses, entrepreneurs, real estate investors, high-net-worth individuals, professionals, and consumers. Opus Bank offers a wide range of loan products, including commercial and industrial, commercial real estate, multifamily residential, jumbo single-family residential, and consumer loans; and is a Small Business Administration (“SBA”) Preferred Lender. Opus Bank currently

operates 37 banking offices, including 22 in the Seattle/Puget Sound region in Washington and 15 banking offices in Southern California. Opus Bank has announced plans to open new banking offices in Danville, located in Contra Costa County; Encino, Long Beach, and West Los Angeles, located in Los Angeles County; Irvine, and Laguna Niguel, located in Orange County; Del Mar and La Jolla, located in San Diego County, California; and Kirkland, located in King County, Washington. For additional information about Opus Bank, please visit our website: [www.opusbank.com](http://www.opusbank.com).

## Contacts

### Opus Bank

Mr. Stephen H. Gordon

Chairman & CEO

Telephone: (949) 250-9800

Facsimile: (949) 250-9988

or

Mr. Jeff L. Leonard

SVP, Director of Corporate Communications

Telephone: (949) 250-9800

Facsimile: (949) 250-9988